Exhibit A To Registration Statement Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0003

## Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

Name and address of registrant		2 Paristantian N
Hogan & Hartson		2. Registration No.
555 Thirteenth Street, N.W.		2244
Washington, D.C. 20004  3. Name of foreign principal Council of European and Japanese National Associations ("CENSA")	Shipowners'	4. Principal address of foreign principal 30/32 St. Mary Axe London, EC3A 8ET, England
5. Indicate whether your foreign principal is one of the follo	owing type:	,
☐ Foreign government		
☐ Foreign political party		
☑ Foreign or ☐ domestic organization: If either, check or	ne of the following:	
☐ Partnership	□ Committee	
☐ Corporation	☐ Voluntary group	
<b>☑</b> Association	☐ Other (specify) _	
☐ Individual—State his nationality		
6. If the foreign principal is a foreign government, state:	N/A	
a) Branch or agency represented by the registrant.	*88 INTE REGI	O_
b) Name and title of official with whom registrant deals.	MAR 15  RMAL SE SECTION STRATION	RIMINAL )
7. If the foreign principal is a foreign political party, state:	MAR 3	WED WED
a) Principal address	:17 '17Y	TOP TO THE TO THE TOP
b) Name and title of official with whom the registrant dea	ls.	
c) Principal aim		

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal CENSA is an association of National Shipowners' Association and of individual lines of thirteen nations whose aim is to coordinate and present the views of European and Japanese shipowners to foster a closer link on policy issues with other shipowner groups, and monitor shipping policy developments throughout the world. In general, it is concerned with the protection and development of sound shipping policies and the maintenance of a fair and effective conference system.

1	b) Is this foreign principal	
	Owned by a foreign government, foreign political party, or other foreign principal	] No ⊠
	Directed by a foreign government, foreign political party, or other foreign principal Yes	J No ⊠
	Controlled by a foreign government, foreign political party, or other foreign principal	] No ⊠
	Financed by a foreign government, foreign political party, or other foreign principal Yes	] No ⊠
	Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes	] No ⊠
	Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes	]No 5a
	Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)	
1	N/A	

CENSA is made up of and controlled by the National Shipowners' Associations and individual ocean common carriers involved in United States foreign trades, domiciled in the following countries: Belgium, Denmark, Finland, France, Federal Republic of Germany, Greece, Italy, Japan, the Netherlands, Norway, Portugal, Spain, Sweden and the United Kingdom.

Date of Exhibit A 14,1988 Name and Title

Signature

Armila C. Johnson, porto

<sup>10.</sup> If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

Hogan & Hartson

Name of Foreign Principal

Council of European and Japanese National Shipowners' Associations

("CENSA")

## Check Appropriate Boxes:

- 1. [1] The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- 2. It There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3. M The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

See Item 4 below.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding. The registrant has rendered and will render advice and representation to CHNSA on U.S. laws, regulations, and policies that may affect or relate to CHNSA's activities and interests, including U.S. tax law and policy affecting foreign shipping interests generally, and more specifically the interpretation and application of the foreign shipping income taxation provisions of the U.S. Tax Code. For such services, CENSA will pay the registrant a fee to be determined periodically, based on standard hourly rates and other criteria for legal fees, plus out-of-pocket expenses. The duration of the agreement is indefinite.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal
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See Item 4 above.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(0) of the Act?1 Yes [X No [1

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

The registrant's activities on behalf of CHNSA occasionally may include communications with Executive Branch officials, with officials of U.S. Government agencies, and with members of the U.S. Senate and House of Representatives and their staff relating to legislation and actions of the Executive Branch and of U.S. Government agencies that may affect or relate to the foreign principal, including communications with the members and staff of the Joint Committee on Taxation, and with officials of the U.S. Department of Treasury and the Internal Revenue Service concerning U.S. tax law and policy affecting foreign shipping interests, particularly the interpretation and application of the Tax Code's foreign shipping income taxation provisions.

Date of Exhibit B

Name and Title

Signature

Political activity as defined in Section 1(0) of the Act means the dissemination opposition of the Government of the United States or any section of the pure, with, or which he intends to, prevail upon, inductinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the pure, within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.